



## CASE STUDY

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## Air Force Materiel Command (AFMC)

OBXtek was engaged by the U.S. Air Force to provide Base Communications and Information Technology Services (BCITS), Network Operations (NetOps), and Infrastructure and Service Oriented Architecture (SOA) implementation and transformation to Arnold Engineering Development Complex (AEDC).

AEDC is an Air Force Test Center organization that provides the most advanced and largest complex of flight simulation test facilities in the world. It is an important national resource that has contributed to the development of practically every one of the nation's top priority aerospace programs.

The services and solutions that OBXtek provides support the development, acquisition, integration, test, deployment, and sustainment of all infrastructure and network operations, production, and research and development mission capabilities.

*"We instill in our team that they are part of the warfighters' success," said Tim Johnson, OBXtek vice president of Enterprise IT Service Management. "We are supporting the tip of the spear."*



### CYBERSECURITY

OBXtek employs experts in RMF and A&A, using proven techniques to eliminate unnecessary risk and protect the confidentiality of your data.

### ENTERPRISE IT SERVICE MANAGEMENT

OBXtek has the expertise to accurately scope, design, implement, and manage IT.

### IT ENGINEERING

OBXtek delivers a forward thinking, full lifecycle approach of strategy, assessment, architecture, deployment and maintenance.

### SOFTWARE, CLOUD AND MOBILITY

OBXtek's flexible CMMI Level 3 approach results in forward leaning, cost-effective and secure applications.

### LOGISTICS

From Acquisition Support to Logistics, Training and Professional Services, our Logistics Practice experts turn data into actionable insights to solve real-world problems.

### INTELLIGENCE

OBXtek identifies, curates and produces intelligence products that provide valuable, actionable intelligence and enable customer mission success.

### Challenges

This contract represented a major contract acquisition strategy and culture change for the Tennessee-located base, which had previously worked from a fixed-cost, single contract that covered all base needs to a U.S. Department of Defense compliant contract acquisition approach.

### Solution

To successfully make this shift, AFMC needed OBXtek not only to provide network-centric information technology; networking; security, voice, video and data communications; information and applications management; and system solutions services, but to also put in place stronger project management methodology as well as cost scheduling and performance delivery of the contract. OBXtek worked closely with AFMC to create the underlying processes needed to support this new contract approach.

### Our People...Our Reputation

OBXtek was able to guide AFMC toward a best practices approach in contract management because the teams are experienced and certified (CMMI, ITIL v3; ISO 9000, ISO/IEC 20000-1, and ISO/IEC 270001). Evolving AFMC to this new approach was a continual process throughout the engagement.

OBXtek understood that technology was only a part of the engagement. To truly innovate, shifting the people and culture toward more efficient practices was imperative to fully leveraging the capabilities that technology allows.

Since people are at the heart of OBXtek's success, a series of hiring open houses were held to precisely recruit the right people for the right position. Specifically, OBXtek recruited from near the client site to engage the ideal candidates on the new project. During the open house, managers and recruiters met with more than 75 qualified individuals. From this meet and greet open house, OBXtek selected the top applicants to fulfill the mission.

